



*AOP Health is the European pioneer for integrated therapies for rare diseases and in critical care. To enhance our team in Vienna we are looking for a:*

## **Business Unit Director Neurology & Metabolic Disorders (f/m/d)**

### **Professional Skills**

- Scientific academic background combined with deep commercial experience
- Long-term experience in a senior position in pharma commercial structures or heading a business unit
- Ideally headquarter experience in a pharma company
- Technical expertise and contacts in the area of Neurology & Metabolic Disorders
- Strategic thinking person, not losing the focus
- Track record of excellent cooperation between country/headquarter organizations or departments
- Strong leadership, influencing and negotiation skills
- Excellent communication and presentation skills (in English and German)

### **Ready for an ambitious job?**

- You define and implement the company long-term strategy for products within the Business Unit
- You develop a clear and broad strategic plan for the Business Unit and implement this in cooperation with our countries
- You lead a small Business Unit team in Vienna and cross functional product teams without reporting line from strategic to operational executional level

### **Able to align?**

- You create professional contacts with KOLs, Patient Support Groups and other healthcare organizations worldwide
- You work closely with various departments such as Market Access, Medical and with colleagues from regional teams
- You are successful in leading cross-functional project teams

### **Like to take accountability?**

- You are responsible for lifecycle management of products, preparation and implementation of launch plans and sales maximization programs
- You develop and coordinate expansion plans to enter into new markets
- You have budget responsibility and you provide country guidance and assess appropriate resource allocation to support our brands

### **Looking for an agile environment?**

- You enjoy working in a growing international company, introducing solutions for rare diseases to new markets
- You are happy to drive agile commercial projects in our fast-developing company environment
- You ensure an effective Business Unit /brand communication processes above and within countries and you provide regular updates on scientific knowledge, brands, market trends and forecasting

*The gross monthly salary provided for this function is a minimum of € 6.500.- based on full-time employment. Any potential overpayment depends on professional experience*

*and qualifications.*

**Take this AOPPORTUNITY and [apply now.](#)**

**MAKE** IT HAPPEN

**r contact**

elika Drabek

1 503 72 44-62