



AOP Health is the European pioneer for integrated therapies for rare diseases and in critical care. To enhance our team in Vienna we are looking for a:

Market Access Manager Germany (f/m/d))

Professional Skills

- Advanced degree in Life Sciences, Pharmacy, Medicine, ideally with a doctorate and/or a specialization in Health Economics
- 5+ years' experience in market access in the pharmaceutical industry
- Demonstrated experience in establishing value propositions to clinical and non-clinical stakeholders
- Deep knowledge of the German healthcare system
- Existing networks on payer/political stakeholders.
- Fluent in German and English
- Entrepreneurial spirit and ability to travel across Germany
- Microsoft Office 365 proficiency

Ready for an ambitious job?

- You drive the national market access strategy for AOP products
- You establish a national stakeholder engagement program for the country organization, anticipating and shaping changes in the German health care environment
- You support local access activities (e.g. AMNOG) as well as resolving reimbursement challenges as they may arise

Like to take accountability?

- You achieve, maintain and enhance access for AOP Orphan therapies in the German market
- You support Product launch activities and development/implementation of regional strategic and tactical plans
- You are actively involved in global/regional initiatives in Market Access & Governmental Affairs

Able to align?

- You establish contacts to key stakeholders on the payer/provider side, healthcare professionals, as well as medical societies and other relevant stakeholders
- You proactively develop strong relationships with the above stakeholders and political KOLs to ensure their understanding of the value of AOP products and services

Looking for an agile environment?

- You enjoy working in our growing international and fast-developing company environment
- You are a team player and able to foster strong relationships with internal and external stakeholders
- You will be a part of a successful team, with a real passion for improving the lives of patients and who drive the business forward

Take this AOPPORTUNITY and

Your contact

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MAKE IT HAPPEN